

# ShadowBox®

## Approach to Cognitive Skills Training

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[www.psychologytoday.com/blog/  
seeing-what-others-dont](http://www.psychologytoday.com/blog/seeing-what-others-dont)

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**MacroCognition** 

# Gap



**Completion  
of training**

**Credible  
practitioner**



## ShadowBox: Letting trainees see the world through the eyes of experts — without the experts being there

- Present complex scenarios
- Insert Decision Points with a small set of multiple choice options
  - Actions to take, priorities, information to track, etc.
- Trainees rank the alternatives and record their rationale
- Trainees compare responses and rationale to a panel of SMEs
- Trainees identify what the experts were seeing and thinking that they (the trainees) weren't

# Mission Statement for ShadowBox LLC

- ◆ Use the ShadowBox strategy to provide *cognitive skills training*, using *expert* feedback, and by building scenarios based on a front-end *Cognitive Task Analysis (CTA)*
- ◆ Use an *electronic* version of ShadowBox so that *individuals* can learn on their own time
- ◆ Success is the trainees' *match to the expert rankings*
- ◆ Achieve *quality control* of the ShadowBox scenarios by carefully reviewing all materials generated by the customers

# Mission Statement for ShadowBox LLC

Use the ShadowBox strategy to provide *cognitive skills training*, using *expert* feedback, and by building scenarios based on a front-end *Cognitive Task Analysis (CTA)*, in order to *improve performance*.

- ◆ Use an *electronic* version of ShadowBox so that *individuals* can learn on their own time
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# Cognitive: Textbook chapters

- **Language acquisition**
- **Language production**
- **Language comprehension**
- **Working Memory**
- **Long Term Memory**
- **Intelligence**
- **Connectionism**
- **Logical reasoning**
- **Cognitive neuroscience**
- **Sensation and perception**
- **Face recognition**
- **Attention and consciousness**
- **Procedural versus declarative knowledge**
- **Deductive, inductive and abductive reasoning**

# Cognitive Skills

- **Physical skills**
- **Technical knowledge**
- **Procedures**
  - Compile experience — Best Practices
  - Essential to build a playbook of procedures
  - Procedures are necessary but not sufficient
- **[Cognitive skills]**

# Strengths of Procedures

- They are training tools for novices.
- They are memory aids.
- They can safeguard against interruptions.
- They reduce workload.
- They compile experience and historical information.
- They help teams coordinate by imposing consistency.

# **Procedures Aren't Sufficient:**

## **The boundary conditions for procedures**

- **Procedures are advisable for well-ordered situations**
- **They become brittle in complex situations**
  - **They may be insensitive to context, and can mislead us**
- **They rarely apply to anomalies**
- **They are hard to keep updated**

# Cognitive Training Outcomes

- **Make better decisions**
- **Make sense of situations more quickly and accurately**
- **Prioritize goals better**
- **Manage attention: prioritize cues to monitor, info to seek**
- **Manage uncertainty**
- **Anticipate future states, consequences of actions, problems**
- **Detect and diagnose problems more quickly and accurately**
- **Perform workarounds and recoveries**
- **Shift to more powerful mindsets**

# Cognitive

Use the ShadowBox strategy to provide cognitive skills training, using *expert* feedback, and by building scenarios based on a front-end *Cognitive Task Analysis* (CTA), in order to *improve performance*.

- **Lesson:** Unpack “cognitive” as quickly as possible, or don’t even use the term

# Skills

Use the ShadowBox strategy to provide *cognitive skills training*, using *expert* feedback, and by building scenarios based on a front-end *Cognitive Task Analysis* (CTA), in order to *improve performance*.

- Sounds procedural
- Suggests a laundry list of skills and sub-skills — leading to stovepiped training
- Paradox of precision
- **Lesson:** Find ways to improve tradecraft strengthen mental models and shift mindsets

# Training

Use the ShadowBox strategy to provide *cognitive skills training*, using *expert* feedback, and by building scenarios based on a front-end *Cognitive Task Analysis* (CTA), in order to *improve performance*.

- Interpreted as conveying the procedures, putting on courses, having instructors, lesson plans
- **Lesson:** We are interested in triggering insights and revising mental models and mindsets, not in conveying rules and procedures
- **Lesson:** Don't try to use the same exercises to train and to evaluate at the same time

# Expert

Use the ShadowBox strategy to provide *cognitive skills training*, using expert feedback, and by building scenarios based on a front-end *Cognitive Task Analysis* (CTA), in order to *improve performance*.

- Trainees can bristle when they don't match the experts. And experts are uncomfortable with that label.

**Lesson:** We are still searching. One client used “wizards.” Other possibilities are: highly respected practitioners, veterans, etc.

**Lesson:** Don't automatically believe in the skills of people nominated as experts

# Cognitive Task Analysis

Use the ShadowBox strategy to provide *cognitive skills training*, using *expert* feedback, and by building scenarios based on a front-end [Cognitive Task Analysis](#) (CTA), in order to *improve performance*.

- R&D organizations can sponsor front end CTA work. But training departments don't have this kind of budget.

**Lesson:** Fold the CTA into the scenario building. The Applied CTA toolkit includes a simulation interview strategy

**Lesson:** Explore other streamlined CTA strategies — e.g., Borders & Klein (2017) on Critical Decision Audit.

# Improve Performance

Use the ShadowBox strategy to provide *cognitive skills training*, using *expert* feedback, and by building scenarios based on a front-end *Cognitive Task Analysis* (CTA), in order to *improve performance*.

- This objective can excite people in the short-term, but what really matters is reducing pain and worries.

**Lesson:** We need to identify problems the clients are experiencing and need to address

**Lesson:** Some clients worry more about organizational calibration than individual performance

# Electronic ShadowBox for Individuals

Use the ShadowBox strategy to provide *cognitive skills training*, using expert feedback, and by building scenarios based on a front-end [Cognitive Task Analysis](#) (CTA), in order to *improve performance*.

Use an [electronic](#) version of ShadowBox so that [individuals](#) can learn on their own time

- However, many clients prefer the small group discussions

**Lesson:** We had to develop a Facilitator training workshop

**Lesson:** Need for careful vetting of facilitators

# Evaluating Success

Use the ShadowBox strategy to provide *cognitive skills training*, using expert feedback, and by building scenarios based on a front-end Cognitive Task Analysis (CTA), in order to *improve performance*.

Use an electronic version of ShadowBox so that individuals can learn on their own time

Success is the trainees' match to the expert rankings

**Lesson:** Transfer to job performance is the gold standard, but is usually unrealistic — customers aren't able to judge job performance and decision making very well. A surrogate is to use supervisor ratings

# Scenario Quality Control

Use the ShadowBox strategy to provide *cognitive skills training*, using expert feedback, and by building scenarios based on a front-end Cognitive Task Analysis (CTA), in order to *improve performance*.

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Success is the trainees' match to the expert rankings

Achieve quality control of the scenarios by carefully reviewing all materials generated by the clients

- ◆ This strategy made sense at a conceptual level, but clients disliked it, potential clients were turned off, and we were unable to keep up

**Lesson:** Encourage clients to create their own scenarios. And that means developing a training program in scenario development.

## Initial Mission Statement

Use the ShadowBox strategy to provide *cognitive skills training*, using expert feedback, and by building scenarios based on a front-end Cognitive Task Analysis (CTA), in order to *improve performance*.

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## Current Mission Statement

Use ShadowBox to shift mindsets using 'aha' moments by presenting scenarios based on tough cases



**ShadowBox<sup>®</sup>**

**Getting up to speed faster**

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**Letting trainees see the world  
through the eyes of experts —  
without the experts having to be there**

## **Child Protective Services – Annie E Casey Foundation**



# ShadowBox Variations

- **Decision Points**

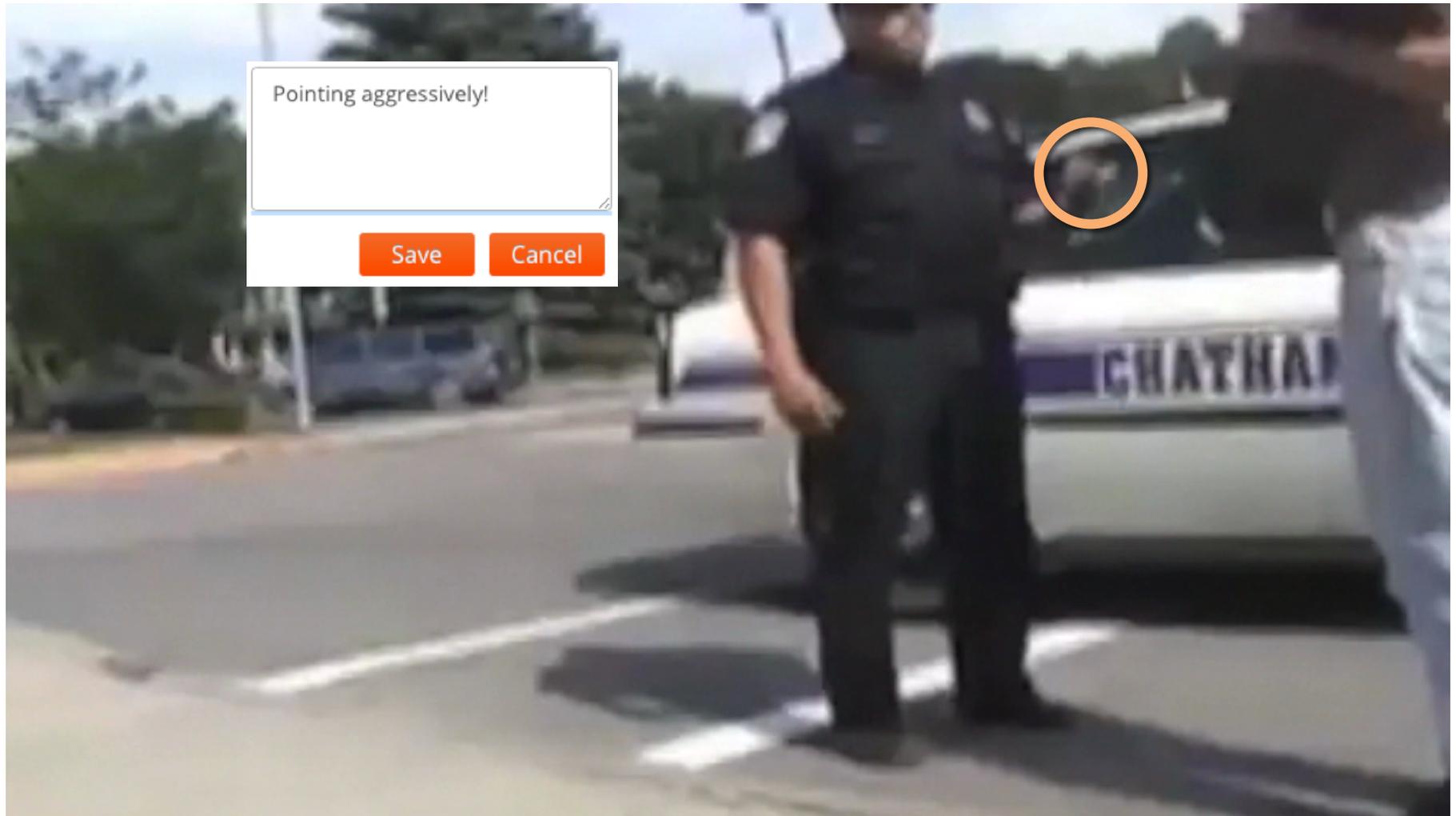
- Actions to take
- Goals
- Information to gather
- Cues to monitor
- Expectations
- Worries
- Sensemaking: What's happening in this incident?

# ShadowBox Versatility

- **Scalability**
  - Paper & Pencil
  - Desktop/Mobile
  - Integration into existing technologies
- **Training Formats**
  - Decision Point: text, images, audio, video
  - Cue Detect: interactive video



# ShadowBox Cue Training



# ShadowBox Effectiveness

- **Firefighters**. Hintze (2008): 18% improvement in performance over 4 SBox scenarios, in 1 day of training, with facilitated discussions, experimental v. control conditions.  $p < .001$ .
- **Warfighters**
  - Klein and Borders (2014): 28% improvement in performance over 4 SBox scenarios, in 3 training hours, providing expert feedback but no facilitated discussion, from Time #1 (T1) to Time #4 (T4).  $p < .05$ .
  - Also a 28% improvement, Exp Group over controls,  $p < .05$ .
  - Klein and Borders (2014): 20.5% improvement in performance over 4 SBox scenarios, presented individually on an Android tablet, avg time = 47 minutes, from T1 to T4.  $p < .05$ .
- **Nurses**. H. A. Klein & team: 27% improvement in ½ day in the match to experts, 56% match on T1 to 71% match on T4.
- **Petrochemical plant operators**. Klein, Borders and Polander (2015): In ½ day, a 26% improvement in accuracy of recognizing the problem (.68 to .85), and a 32% reduction in time needed, 47m to 32m.

# ShadowBox Projects

- Military/Police DARPA Good Strangers project (2011-2015)
- Petrochemical industry (2013-ongoing); Marathon, Nova Chemicals, Citgo, Chevron Phillips
- Child Protection Services (2014-ongoing); Annie E. Casey Foundation
- Healthcare – Nurse training (2014-2015); Baylor
- Law Enforcement – California POST (Peace Office Standards & Training) (2015 – ongoing)
- Helicopter rescue (2017) Air Force Research Laboratory
- Emergency response: Singapore Civil Service College

# ShadowBox Objectives

**Accelerating expertise = Getting novices up to speed faster**

- Augmenting on-the-job experiences with the virtual experiences
- Presenting a wide range of situations – building experiences and adding repetitions
- Presenting challenging situations — tough cases
- Promoting individual discovery and correcting flawed mental models and immature mindsets



# ShadowBox Applications





ShadowBox

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